

REAL ESTATE COMMISSION

MEETING NOTICE AND AGENDA

**There will be a meeting of the Real Estate Commission
on:**

Thursday, September 12, 2013 at 9:15 a.m.

Department of Business Regulation

John O. Pastore Ctr., Bldg. 69-1

1511 Pontiac Ave., Cranston, RI 02920

1. Discussion and approval of Minutes for the August Commission meeting.

2. Discussion and approval on all Continuing Education Courses submitted.

The following continuing education courses will be reviewed:

FUTURE PROPERTIES:

Renewals:

· FP107C Ethics

3 CORE

· FP100 Foreclosures, Short Sales, REO's & Auctions

3 CORE

- **FP105 Commercial Real Estate Listing Properties**
6 CEU
- **FP104 Homes for all Serving People with Disabilities**
6 CEU
- **FP106 Reverse Mortgages**
6 CEU
- **FP109 Real Estate and Taxes**
3 CEU
- **FP108 Title Insurance**
3 CEU

New Courses:

- **FP10C Fair Housing**
3 CORE
- **FP14C Finance Today**
3 CORE
- **FP05 Red Flags**
3 CEU

MARTINELLI CAPUTI, LTD:

New Course:

- **The Short on a Short Sale Listing**
1 CEU

MA & RI CHAPTER OF THE APPRAISAL INSTITUTE:

- Income Approach for Residential Appraisers**

7 CORE

- Complex Litigation Appraisal Case Studies**

7 CORE

NATIONAL SCHOOL OF REAL ESTATE:

- 501 Agency and Non-Agency Relationships~**

Under Rhode Island Law

3 CORE

- 401 Foreclosures, Short Sales and Loan Modifications**

3 CEU

- 501 Home Inspection Contingency Law of 2013**

3 CEU

- 403 Paralegal Skills for the Real Estate Professional**

3 CEU

- 503 What Every Real Estate Licensee Should Know~**

About Bankruptcy

3 CEU

NEW ENGLAND REAL ESTATE ACADEMY:

- 09138 Appraisal Process**

3 CORE

· 09139 Investment Property Analysis

3 CORE

RI COMMERCIAL AND APPRAISAL BOARD OF REALTORS:

· 225 High-Touch Real Estate

7 CEU

THE RHODE ISLAND ASSOCIATION REALTORS:

Renewals:

· 345 Right Start

30 Hrs./ 24 CEU, 6

CORE

· 344 Renovation Lending and How It Can Work for You

3 CORE

· 28 Residential Real Estate Closings in RI

3 CEU

New Course:

· 425 Knowledge of Mortgage Types

3 CORE

New School Application:

EXCEL REALTY SCHOOL

334 Branch Avenue

Providence, RI 02904

Sean Harrington

401.300.2222

Brenda A. Fernandes

401.499.5333

EXCEL REALTY SCHOOL:

· 101 Sales Pre-Licensing 45

CORE

· 201 Understanding Agency 3

CORE

· 202 Lead Hazard 3

CORE

· 501 What is a CRM? 1

CEU

INSTRUCTORS:

· Brenda A. Fernandes: RES.0030893 – EXcel Realty School

· Deborah Merritt – RIAR

· Elaine M. Eccleston: REC.0009993 – Century 21 Access America

· Sean Harrington: REC.0015874 – EXcel Realty School

3. Old Business:

The Rhode Island Association of REALTORS online course #391 Buyer Representation, which was rejected for lack of specificity in RI, is a national program and is not available exclusively for this state. After speaking with Norma M. Mousseau: Education Director RIAR,

this course will no longer be available.

The CE Shop will no longer use N/A, when filling out the questions on their course application.

Commission members, when visiting local boards; reiterate the importance of attaching the DBR Real Estate link, on their websites, for the convenience of members.

Brenda L. Marchwicki discussed last meeting, her thoughts on possibly implementing a Core course, through RIAR, consisting of; updated, new, and revised Regulations, within the Real Estate Section of the DBR and offering the course to real estate agents, as part of their CE.

4. New Business:

5. Opportunity for Public Comment:

William J. DeLuca
Real Estate Administrator

All are welcome to any public meeting held at the Rhode Island Department of Business Regulation (“DBR”). If any reasonable accommodation is needed to ensure equal access, service or participation, please contact DBR at 401-462-9551, RI Relay at 7-1-1, or email directorofficeinquiry@dbri.gov at least three (3) business days prior to the meeting.

Posted on September 6, 2013 at the Department of Business Regulation, State House Library, and electronically on the Secretary of State’s Office website pursuant to the Open Meetings Law, R.I. Gen. Laws Sec. 42-46-6 (b)(c). Business not included in this notice may be considered with the consent of the majority of the members, and/or may convene into Executive (closed) Session pursuant to R.I. Gen. Laws Sec. 42-46-5.